COMMUNITY COALITION ON HOMELESSNESS CORPORATION D/B/A TURNING POINTS

FINANCIAL REPORT

JUNE 30, 2024

MAULDIN & JENKINS

CPAs & ADVISORS

COMMUNITY COALITION ON HOMELESSNESS CORPORATION
D/B/A TURNING POINTS

FINANCIAL REPORT
JUNE 30, 2024

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Community Coalition on Homelessness Corporation
d/b/a Turning Points
Bradenton, Florida

Opinion

We have audited the accompanying financial statements of Community Coalition on Homelessness Corporation d/b/a Turning Points (the "Organization"), (a non-profit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Coalition on Homelessness Corporation d/b/a Turning Points as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 17, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Mauldin & Jenkins, LLC

Bradenton, Florida
December 5, 2024

COMMUNITY COALITION ON HOMELESSNESS CORPORATION
D/B/A TURNING POINTS

STATEMENT OF FINANCIAL POSITION
JUNE 30, 2024
(WITH SUMMARIZED FINANCIAL INFORMATION AS OF JUNE 30, 2023)

	2024	2023
ASSETS		
Current assets		
Cash	$ 1,260,456	$ 813,583
Certificates of deposit	577,000	711,060
Accounts and grants receivable	297,299	263,824
Promises to give, net	151,721	113,042
Prepaid expenses	27,472	19,230
	2,313,948	1,920,739
Property and equipment, net	3,702,286	3,765,213
Other assets		
Promises to give, less current portion, net	358,690	446,362
Deposits	1,529	1,247
	360,219	447,609
TOTAL ASSETS	$ 6,376,453	$ 6,133,561
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	$ 56,881	$ 47,679
Other accrued expenses	20,387	25,880
Deferred revenue	183,000	-
Accrued payroll	65,229	58,695
Accrued vacation	27,647	16,327
	353,144	148,581
TOTAL LIABILITIES	353,144	148,581
NET ASSETS		
Without donor restrictions		
Undesignated	4,762,722	4,666,148
Designated by the Board for future repairs	125,000	125,000
Designated by the Board for future building expansion and renovation	800,000	750,000
With donor restrictions		
Time or purpose	335,587	443,832
TOTAL NET ASSETS	6,023,309	5,984,980
TOTAL LIABILITIES AND NET ASSETS	$ 6,376,453	$ 6,133,561

See Notes to Financial Statements.

COMMUNITY COALITION ON HOMELESSNESS CORPORATION
D/B/A TURNING POINTS

STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2024
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JUNE 30, 2023)

	Without Donor Restrictions	With Donor Restrictions Time and Purpose	Total	Total 2023
Revenue and support				
Contributions	$ 807,251	$ -	$ 807,251	$ 683,432
In-kind contributions	1,656,446	-	1,656,446	2,406,731
Federal grants	-	355,734	355,734	493,846
State grants	-	590,325	590,325	305,143
County grants	-	575,888	575,888	567,044
Foundation, trust and other grants	139,449	1,612,193	1,751,642	2,429,868
Interest income	52,981	-	52,981	18,382
Other	59,794	-	59,794	51,971
Net assets released from restriction	3,242,385	(3,242,385)	-	-
Total revenue and support	5,958,306	(108,245)	5,850,061	6,956,417
Functional expenses				
Program services				
Day resource	590,245	-	590,245	591,830
Community resource	248,557	-	248,557	-
Dental program	924,224	-	924,224	873,246
Medical program	1,568,319	-	1,568,319	2,407,907
Transitional development and rental assistance	1,863,788	-	1,863,788	2,479,690
Operations	167,300	-	167,300	186,442
Total program services	5,362,433	-	5,362,433	6,539,115
Supporting services				
General and administrative	280,436	-	280,436	293,275
Fundraising	168,863	-	168,863	136,275
Total supporting services	449,299	-	449,299	429,550
Total functional expenses	5,811,732	-	5,811,732	6,968,665
Increase (decrease) in net assets	146,574	(108,245)	38,329	(12,248)
Net assets, beginning of year	5,541,148	443,832	5,984,980	5,997,228
Net assets, end of year	$ 5,687,722	$ 335,587	$ 6,023,309	$ 5,984,980

See Notes to Financial Statements.

COMMUNITY COALITION ON HOMELESSNESS CORPORATION
D/B/A TURNING POINTS

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2024
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JUNE 30, 2023)

	Day Resource	Community Resources	Dental Program	Medical Program	Transitional Development and Rental Assistance	Operations	Total Program Services	General and Administrative	Fundraising	Total Expenses	Total 2023
Client expenses	$ 312,555	$ 33,719	$ 534,233	$ 1,164,730	$ 1,476,261	$ 15,432	$ 3,536,930	$ -	$ -	$ 3,536,930	$ 4,859,190
Salaries and benefits	190,750	170,706	293,075	312,700	294,629	61,367	1,323,227	162,140	106,182	1,591,549	1,433,974
Professional fees	7,148	4,030	8,640	9,542	20,399	15,391	65,150	33,558	6,130	104,838	124,022
Marketing and fundraising	-	-	-	-	40	-	40	67	40,833	40,940	33,941
Conventions, training and licenses	1,200	1,391	15,283	13,775	4,436	4,137	40,222	6,773	1,145	48,140	29,734
Technology expenses	3,403	7,865	12,155	5,948	9,426	10,397	49,194	15,945	7,712	72,851	77,758
Office expenses	6,480	12,537	7,905	9,519	12,925	11,894	61,260	36,731	1,987	99,978	88,076
Occupancy	19,686	9,288	16,265	14,987	12,520	34,928	107,674	7,979	1,352	117,005	146,252
Insurance expense	4,627	2,776	4,944	5,394	4,426	7,759	29,926	5,253	524	35,703	24,736
Depreciation	44,396	6,245	31,724	31,724	28,726	5,995	148,810	11,990	2,998	163,798	150,982
Total expenses	$ 590,245	$ 248,557	$ 924,224	$ 1,568,319	$ 1,863,788	$ 167,300	$ 5,362,433	$ 280,436	$ 168,863	$ 5,811,732	$ 6,968,665

See Notes to Financial Statements.

COMMUNITY COALITION ON HOMELESSNESS CORPORATION
D/B/A TURNING POINTS

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2024
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JUNE 30, 2023)

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (decrease) in net assets	**$ 38,329**	$ (12,248)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities		
Depreciation	**163,798**	150,982
(Increase) decrease in operating assets:		
Accounts and grants receivable	**(33,475)**	(4,199)
Promises to give	**48,993**	(59,545)
Deposits	**(282)**	-
Prepaid expenses	**(8,242)**	(7,458)
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	**204,563**	(15,202)
Net cash provided by operating activities	**413,684**	52,330
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	**(100,871)**	(125,661)
Redemption (purchase) of certificates of deposit	**134,060**	(259,709)
Net cash provided by (used in) investing activities	**33,189**	(385,370)
Net increase (decrease) in cash	**446,873**	(333,040)
Cash, beginning of year	**813,583**	1,146,623
Cash, end of year	**$ 1,260,456**	$ 813,583

See Notes to Financial Statements.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Community Coalition on Homelessness Corporation d/b/a Turning Points (the "Organization") is a not-for-profit organization organized under the laws of the State of Florida on March 24, 1995. The Organization's primary objective is to advocate for the homeless person, the near homeless and those at risk of becoming homeless in Manatee County, Florida, and to coordinate and facilitate the delivery of services to homeless individuals without regard to race, color, religion, gender, national origin, age, marital status, sexual orientation, disabling conditions or any other consideration prohibited by law.

Significant accounting policies are as follows:

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables and other liabilities.

The accompanying financial statements have been prepared in conformity with the disclosure and display requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*. Accordingly, net assets are reported in each of the following two classes: (1) net assets without donor restrictions, and (2) net assets with donor restrictions.

Net assets with donor restrictions are created only by donor-imposed stipulations. Some donor-imposed stipulations are temporary in nature, such as those that will be met either by actions of the Organization and/or the passage of time. Other donor-imposed stipulations are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

All other net assets, including Board designated or appropriated amounts, are not subject to donor-imposed stipulations and are reported as part of net assets without donor restrictions.

From time to time the Board designates certain recurring and/or non-recurring items for use on specific future projects. At June 30, 2024, net assets designated by the Board for future repairs and future building expansion and renovation totaled $125,000 and $800,000, respectively.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable consist of grants receivable and other receivables. Accounts receivable are recorded at their net realizable value and are based on services performed prior to year-end, but not collected as of the statement of financial position date.

Allowance for Credit Losses – Account Receivables

Under the current expected credit loss model, the allowance for credit losses (“ACL”) on account receivables is a valuation allowance estimated at each balance sheet date in accordance with GAAP that is deducted from the amortized cost basis of contract receivables to present the net amount expected to be collected.

The Organization estimates the ACL on account receivables based on the amount billed to customers for services and measures expected credit losses of contract receivables on an individual basis where all or a portion of the balance exceeds 90 days from the invoice date. Based on the assessment of the customer's current creditworthiness, the Organization estimates the portion, if any, of the balance that will not be collected. Receivables are written off as a charge to the allowance for credit losses when, in management’s estimation, it is probable that the receivable is worthless.

The Organization does not have a history of losses associated with contract receivables and has not forecasted that future economic conditions may differ from past results; therefore, an allowance for credit losses has not been recorded as of and for the year ended June 30, 2024.

The Organization’s methodologies for estimating the ACL consider available relevant information about the collectability of cash flows, including information about past events, current conditions, and reasonable and supportable forecasts. The methodologies apply historical loss information, adjusted for asset-specific characteristics, economic conditions at the measurement date, and forecasts about future economic conditions over a period that has been determined to be reasonable and supportable.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

The Organization considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash equivalents.

The Organization maintains its cash in bank accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

Contributions

Unconditional promises to give cash and other assets are reported at estimated fair value at the date the promise is received. Conditional promises to give are recognized when the conditions are substantially met, and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Property and Equipment

Property and equipment acquisitions in excess of $1,000 are recorded at cost, estimated cost, or if donated, at fair value on the date of donation. Depreciation is provided over the estimated useful life of each class of depreciable assets and is computed using the straight-line method.

	Years
Buildings and improvements	5-39
Furniture, fixtures and equipment	3-10
Vehicles	5

Maintenance and repairs of property and equipment are charged to operations and major improvements are capitalized.

Functional Allocation of Expenses

The costs of providing various programs and other activities and the administration of the Organization have been summarized on a functional basis in the statement of activities. Salaries and other expenses which are associated with a specific program are charged directly to that program. Administrative and general expenses and other expenses which benefit more than one program are allocated to the various programs based on the relative benefit provided.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

The Organization qualifies as a charitable organization as defined by Internal Revenue Code Section 501(c)(3) and, accordingly is exempt from federal income taxes under Internal Revenue Code Section 501(a). However, the Organization is subject to income tax on unrelated business income. For the year ended June 30, 2024, the Organization incurred no income tax expense.

It is the Organization's policy to account for any uncertainties in income tax law in accordance with FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*. ASC 740-10 clarifies the accounting for uncertain income tax positions and requires that the Organization recognize the impact of such a tax position in its financial statements if, upon ultimate settlement, that position is more-likely-than-not to be sustained. Management has evaluated the Organization's tax positions and concluded that the Organization has maintained its tax-exempt status and has taken no uncertain tax positions that require adjustment to the financial statements. As a result, no provision or liability for income taxes has been included in the financial statements. The Organization files a 990 Return of Organization Exempt from Income Tax.

Donated Services

Numerous volunteers have donated significant amounts of time to the Organization's various programs. The Organization records donations of materials and services at the fair value of those materials and services as provided by the donors based on the prices charged to the public. During the year ended June 30, 2024, contributed medical materials and pharmaceuticals totaled $1,052,271 and donated medical services totaled $604,175 and all were used in all program activities. Additionally, other services were donated that are not included in the accompanying statement of activities because they did not meet the criteria for recognition under generally accepted accounting principles. Although no amounts have been reflected in the financial statements, management estimates the fair value of those 29,598 hours of service to be $941,207 for the year ended June 30, 2024.

Summarized Financial Information for 2023

The financial statements include certain prior year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements as of and for the year ended June 30, 2023 from which the summarized information was derived.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recently Adopted Accounting Pronouncements

On July 1, 2023, the Organization adopted ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments,* as amended, which replaces the incurred loss methodology with an expected loss that is referred to as the current credit loss (“CECL”) methodology. The measurement of expected credit losses under the CECL methodology is applicable to financial assets measured at amortized cost, including contract receivables.

The Organization adopted ASC 326 using the modified retrospective method for all financial assets measured at amortized cost. Results for reporting periods beginning after July 1, 2023 are presented under ASC 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP. The adoption of the new methodology did not have a financial impact on the Organization.

Subsequent Events

The Organization has evaluated subsequent events through December 5, 2024 the date which the financial statements were available to be issued.

NOTE 2. LIQUIDITY AND AVAILABILITY

The Organization’s working capital and cash flows have seasonal variations during the year attributable to the annual cash receipts for contributions and grants. The Organization manages liquidity during the year by utilizing the following strategies: Operating with a balanced budget which assumes collection of sufficient revenue via contributions, grants, and special events to cover operating expenditures not covered by donor-restricted resources, regular analysis of actual operating results versus budget and establishment of a reserve fund.

The following table reflects the Organization’s total financial assets as of June 30, 2024, and the amounts of those financial assets which could be made available within 12 months to meet operating expenditures:

Financial assets available to meet operating expenditures over the next 12 months	
Cash and equivalents	$ 1,260,456
Certificates of deposit	577,000
Accounts and grants receivable	297,299
Promises to give	151,721
Less Board designated net assets	(925,000)
Less net assets with donor restrictions	(335,587)
Financial assets available to meet operating expenditures	$ 1,025,889

NOTE 3. PROMISES TO GIVE

Unconditional promises to give consist of the following at June 30, 2024:

Amounts due in:		
Less than one year	$	178,495
One to five years		466,605
		645,100
Less allowance		(76,247)
Less discount		(58,442)
	$	510,411

The Organization evaluates the collectability of its promises to give annually. Management believes the allowance for doubtful accounts is adequate. Unconditional promises to give due in one to five years are discounted at 3%.

NOTE 4. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30, 2024:

Land	$	912,034
Building and improvements		3,689,444
Furniture, fixtures and equipment		785,545
Vehicles		18,220
		5,405,243
Less accumulated depreciation		(1,702,957)
	$	3,702,286

NOTE 5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes at June 30, 2024:

Day resource	$	1,390
Community resources		59,609
Operations		196
Dental program		96,401
Medical program		21,906
Transitional development		156,085
	$	335,587

Net assets with donor restrictions time or purpose at June 30, 2024 consist of $332,246 of cash.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended June 30, 2024:

Community resources	$	145,322
Day resource		12,734
Operations		190,716
Veterans and families		61,195
Dental program		720,540
Medical program		442,675
Transitional development		1,669,203
	$	3,242,385

NOTE 6. CONCENTRATION OF CREDIT RISK

Cash accounts at banks are insured by the Federal Deposit Insurance Corporation (FDIC) for up to $250,000. At times throughout the year, the Organization's cash balances may exceed insured limits. Management believes that it is not exposed to any significant credit risk on cash and cash equivalents.